



## KESSIE BAGRO



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### PROFILE

A finance and accounting professional with nine years of experience across the Oceania and APAC regions. She is driven by a strong curiosity for technical analysis and problem-solving, with a dedication to process improvement and effective communication. Focused on building strong, lasting relationships with stakeholders and colleagues, she is an active and aspiring leader, committed to fostering a growth mindset amid change. Her drive to continuously expand her professional expertise and personal knowledge fuels her ongoing success.

### EDUCATIONAL ATTAINMENT

- Batangas State University - Master's in Business Administration (In progress)
- University of Batangas | BSBA - Major in Accounting Management (2011-2015)

### WORK EXPERIENCE

**Ernst & Young Global Delivery Services Phils. Inc.**  
**Senior Finance Business Advisor III - Oceania**  
**March 2020 - present**

- Extensive stakeholder management, by providing a high-quality end to end financial advice and analysis on finance metrics (e.g., WIP, AR, Margin, Revenue, Billings) and system usage, addressing queries, explaining downstream impacts on financial outcomes & improving business performance through productivity and efficiency measures.
- Reviews opportunity pricing and engagement budgets, considering fee structures (fixed, margin-based, rate card, contingency) and guides stakeholders on revenue adjustments and recognition, ensuring financial implications are understood across the Book of Business using our financial KPIs.
- Supports Finance Service Line Leaders in improving working capital through initiatives like exception reporting (i.e., AR Aging, WIP, revenue days).
- Reviews and reconciles weekly engagement revenue adjustments and daily margin impact reports to ensure accurate revenue recognition and mitigate financial risks.
- Understand billing preparation, different types of external & internal billing processes as well as accounts payable & expense settlement & reimbursement claims.
- Guides Engagement Partners during Mid-year and Year-end revenue recognition review & analysis to ensure proper and accurate recording.
- Actively participates in daily "on the grid" calls, ensuring timely resolution of all inquiries from Staff, Seniors, Managers, Partners & Directors.
- Delivers comprehensive training across Oceania region, sharing knowledge and supporting continuous improvement through best practice brainstorming, regarding finance & system usage via presentations and calls.
- Co-facilitates the Finance Department's Internal Training Program, enhancing both technical and soft skills within the team.

**Ernst & Young Global Delivery Services Phils. Inc.**  
**Markets Finance Support Analyst- APAC**  
**Dec. 2023 - April 2024 (secondment)**

- Supports APAC leaders with monthly management reports, analyzing revenue (GTER, Account Margin, Sales, Pipeline, Backlog, Wins, Trade Flow).
- Possesses a basic understanding of revenue planning concepts and analysis.
- Identifies potential risks impacting Service Line, Account Segment, or Industry with trend analysis.
- Monitors and tracks market performance against strategic objectives and key indicators.
- Attends regional market meetings to stay informed on performance.
- Conducts ad-hoc analysis using ThoughtSpot, creating interactive Excel dashboards to highlight trends from large datasets.
- Provides market leaders and support teams with access to essential tools.

## CERTIFICATIONS

- Certified Financial Consultant (CFC) - March 2023
- Certified Bookkeeper - CAT Level 1 Institute of Certified Bookkeeper
- NCIII Bookkeeping Passer 2015
- Civil Service 2015 Passer - Professional Eligibility

## SKILLS & ATTRIBUTES

- Proficient in Mercury (ERP), Advanced MS Excel (VLOOKUP, nested IFs, pivot charts, pivot tables, slicers, dashboarding), MS PowerPoint, Power Query, Power BI (end-user), Xero (basic knowledge), Dynamics 365, ThoughtSpot data manipulation and extraction, Service Now, Genesys, Canva, google & other social media platforms.
- A critical thinker with exceptional attention to detail, strong problem-solving, and analytical abilities. An agile learner with a deep curiosity and commitment to continuous knowledge acquisition. Highly adaptable, with the ability to deliver high-quality work under demanding conditions and stringent timeframes.
- Outstanding communication skills in English, including speaking, presenting, writing, and active listening. Strong interpersonal abilities, enabling effective collaboration with diverse cultural backgrounds.

## SyCip Salazar Hernandez & Gatmaitan Law Offices Accounting Assistant - Accounting Department Dec. 2017 - Feb. 2020

- Process all accounts payable transactions and prepare vouchers.
- Review and verify invoices, and conduct check runs as needed.
- Maintain accounting records, including journals, ledgers, and financial transaction documents (disbursements, expense vouchers, cheques, receipts).
- Prepare and analyze monthly bank reconciliations for three accounts.
- Monitor fixed accounts and suppliers to ensure timely payments.
- Process and coordinate car-leasing transactions for Partners, liaising with banks and dealers.
- Review journal entries, make reclassifications, correct entries, and process clearing transactions; suggest system improvements.
- Perform additional accounting and bookkeeping tasks as required.

## Online English Teacher

Sep. 2017 - Nov. 2017

- Part-time English teaching to other Asian nationalities (Japan, Korea & Thailand)

## Ernst & Young Philippines

Financial Management Associate - APAC & Global Advisory

Jan. 2016 - Sep. 2017

- Extract and analyze variance reports using GFIS to compare actual vs. budget or prior periods for performance metrics.
- Prepare and analyze client invoices for the APAC region.
- Update and monitor billing reports to ensure timely collections.
- Assist in reconciling engagement revenue reports.
- Coordinate with onshore teams regarding finance, operations, and billing processes.
- Prepare financial and operational reports for dashboards and monthly finance meetings.

## AWARDS AND RECOGNITION

- January 2025 - Extra Miler Spot Award
- May 2024 - Exceptional Client Service Extra Miler
- January 2024 - Extra Miler Spot Award
- February 2023 - Extra Miler Spot Award
- September 2022 - Social Impact Champion
- January 2022 Extra Miler Spot Award
- May 2021 Extra-Miler Spot Award

## CHARACTER REFERENCE

- Juan Paolo P. Ferrer  
Assistant Director  
Ernst & Young GDS Philippines, Inc.  
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